









**AI &  
Modern Work**

# Workplace as a Service (WaaS)

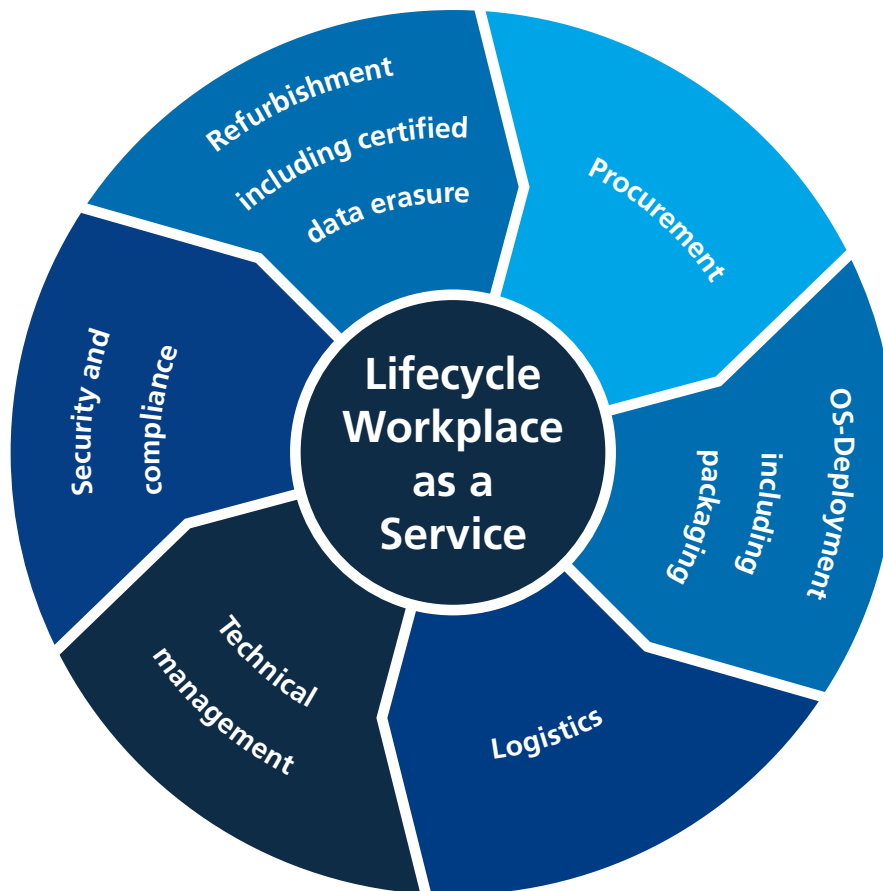
Working 2.0: Renting customized workplace hardware including management

**Workplace as a Service (WaaS) enables companies to flexibly adapt their working environment to changing requirements. With Medialine WaaS, companies can rent customized hardware and its management to meet their individual needs.**

The 6 most important advantages are:

-  **Flexibility:** WaaS enables companies to adapt flexibly to size and changes by adding or reducing resources.
-  **All workplace services from a single source:** from logistics to deployment, ongoing support of the systems and users through to recycling.
-  **Cost savings:** By using WaaS, companies only pay for the resources they actually use, which leads to an optimized cost structure and a reduction in capital commitment.
-  **Technology update:** WaaS gives your employees individual access to the latest technologies without you having to make large investments to buy new devices.
-  **Concentration on the core business:** WaaS offers the opportunity to focus on the company's core business, as either the entire client management or individual tasks can be outsourced.
-  **Security and compliance benefits:** We use strict security measures and protocols to protect sensitive company data.

## The WaaS Lifecycle



### Procurement:

We take care of the procurement of the required resources, be it PC hardware (PC, laptop, ThinClient), mobile devices or peripherals.

### Packaging:

Our experts ensure that the workstations are configured and set up according to the customer's specific requirements.

### Logistics:

We take care of the logistics with warehousing. With the option of worldwide shipping, we ensure that the hardware is delivered to the desired location on time.

### Technical management:

Our service team looks after the systems throughout their use and our service team is also happy to provide optional support for users..

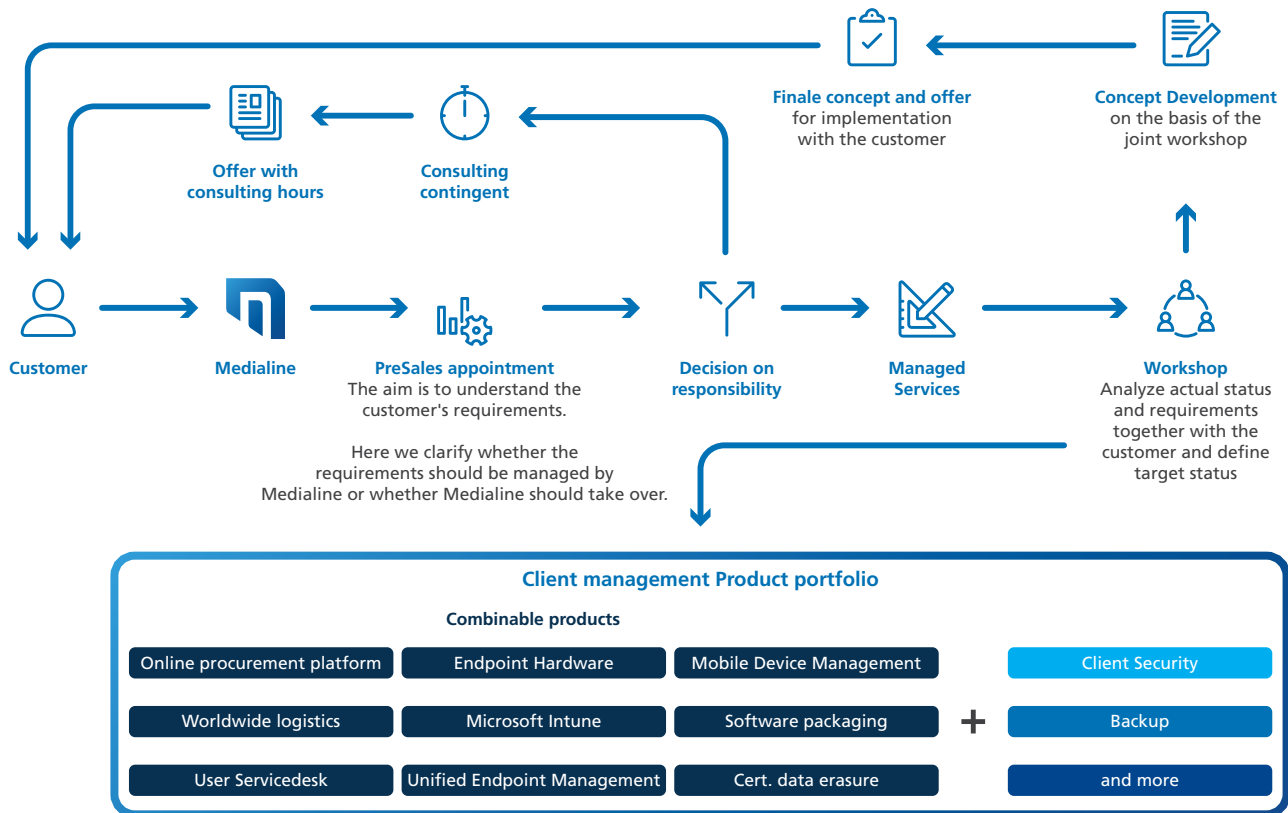
### Refurbishment:

If required, we offer a replacement service to replace defective or obsolete components and ensure that workstations are always up to date.

### Sicherheit and compliance:

Our team takes care of unified endpoint management (UEM), endpoint security and system compliance.

## The WaaS sales process



### Needs analysis:

Companies need to determine what your needs are for workstations, hardware and software.

### Implementation:

WaaS is seamlessly integrated into existing IT infrastructure by provisioning and configuring resources.

### Scaling:

It is possible to flexibly add or reduce workstations and resources. This supports both business growth and decline as required.

### Maintenance and support:

As a WaaS provider, Medialine takes care of maintenance, updates and technical support. This ensures that everything runs smoothly.

### Innovation and upgrades:

Companies benefit from continuous innovation and technology upgrades. With WaaS, companies are always up to date.

### Adaptation and optimization:

WaaS can be adapted at any time to support companies' specific requirements and business processes.

### Evaluation:

The effectiveness and efficiency of WaaS can be checked through periodic evaluations. Adjustments can be made if necessary and companies can work in an agile, cost-efficient and future-oriented manner.

This lifecycle gives companies continuous access to the latest technologies, allows them to scale flexibly and benefit from comprehensive support. This enables them to work in an agile, cost-efficient and future-oriented manner.

### Our Workplace as a Service packages:

		S Basic	M Advanced	L Advanced Plus
<b>Procurement</b>	Rental and purchase option	✓	✓	✓
	Customization per country	✓	✓	✓
	Online procurement	○	○	○
	Warehousing	○	○	○
	Delivery by date and customs organization	○	○	○
	Packaging	○	○	○
<b>Management services</b>	Patch management (OS)	✓	✓	✓
	Endpoint Management (Intune)	✓	✓	✓
	Comprehensive reporting	✓	✓	✓
	Patch management (Application)	—	✓	✓
	(Mobile) Device Management	○	○	✓
<b>Deployment services</b>	OS-Deployment	✓	✓	✓
	Application Deployment*	✓	✓	✓
	Adding devices to the asset database	○	○	✓
<b>Support services</b>	On-site manufacturer support	✓	✓	✓
	Customer service via e-mail and telephone	✓	✓	✓

\*Packaging not included

○ = optional

Would you like to find out more about this solution and how to maximize your business success? Contact us now at [sales@medialine.com](mailto:sales@medialine.com) and we'll find out together.

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